

**N. Dori Watanabe** is an Associate Director of Prospect Development at the University of California, Irvine and has been with the University since 1995. She has worked with countless Development Officers and Advancement Staff to identify prospects and provide high level research services and prospect management assistance to help development staff achieve their goals.

A former President of CARA (California Advancement Researchers Association) and former Awards Committee Chair with APRA, Dori has over 30 years of experience in development. She earned her Bachelor's degree from Cal Poly Pomona, Master's degree from San Jose State University, and a Fundraising Certificate from UCI.

Three things about Dori: 1. Angels fan, 2. Springsteen fan, 3. Disney AP holder